



WESTPACK

PACKAGING BRITISH INDUSTRY

ESTABLISHED 1884

WE BELIEVE IT'S WHAT'S ON THE INSIDE THAT COUNTS

01. WE ARE WESTPACK



02. OUR COMMITMENT



03. INNOVATION



04. HIGH PERFORMANCE



05. CARTONS AND CASES



06. PACKAGING CONSUMABLES



01. WE ARE WESTPACK

PRIDE PASSION KNOWLEDGE

At Westpack we're not like other packaging companies.

That's because what we really supply to our customers is solutions, not simply boxes and packaging. That doesn't mean our products aren't every bit as good as they possibly can be; it just means we're more aware than most that the products themselves are only half the story.

Since our beginnings in 1884 we've grown and evolved into one of the UK's leading suppliers of commercial packaging solutions and specialist technical tapes. Today, our satisfied customers include some of the biggest names in their sectors – companies with the kind of high standards that only another market leader can match. Our reputation's built on exceeding those standards by delivering the products, services and real-world solutions that those customers know they can count on day after day.

How do we do it?

It's simple; we do it by knowing our industry inside out, and by investing in the people, processes and resources that make us an invaluable part of our customers' operations. We add value to their businesses by solving their packaging problems, streamlining their supply chains, saving them time and money, and by helping to safeguard their long-term profits.

We also use our unique mix of experience and vision to innovate: adapting and perfecting our products and services because the needs of our customers – and theirs – are always changing.

These sound like big claims, but talk to one of our team or take a look around our facilities and it's clear that they're also valid ones.



02. OUR COMMITMENT

WE CAN SOLVE YOUR PROBLEMS

Our reputation's built on service because our business is underpinned by it.

At Westpack we understand that we're a supplier our customers often come to depend on, so we also know that our relationships with those customers are just as important as our products. That's why we put a huge amount of thought and energy into providing a level of service and reliability that makes us an asset to our customers' supply chains and a pleasure to work with.

Our people are experienced, efficient and highly trained, which means they're able to provide immediate and accurate information about prices, availability and delivery times, as well as details of our products. Our designers and technical team are experts in their fields, and with state-of-the-art IT systems and close ties with our own suppliers at their disposal, they're perfectly equipped to deliver a genuine 'one-stop' service for any application. Of course we're also acutely aware that long-term cost efficiency is the driving force behind every commercial decision, and our packaging solutions are always developed with this in mind.

At over 100,000 sq ft, our Yorkshire and Nottinghamshire manufacturing and stockholding facilities complement our own fleet of delivery vehicles, and together they play a vital role in making sure we're always able to fulfil contracts on time and to budget. What's more, it means we're able to provide stockholding contracts and just-in-time supply control for customers looking for additional peace of mind.

We're also committed to best practice, and to adopting the kind of standards, processes and innovations that make life easier for the customers we work with. In fact, everything we do is geared towards smoother and more productive partnerships together with unbeatable levels of service. From our quality standards ISO 9001:2015 and ISMP 15 Wood Marking programme, right through to our commitment to the environment thanks to membership of recycling and waste management compliance programmes, every aspect of our work is supported by dedicated account managers who create tailored service packages that meet our customers' specific needs.



03. INNOVATION



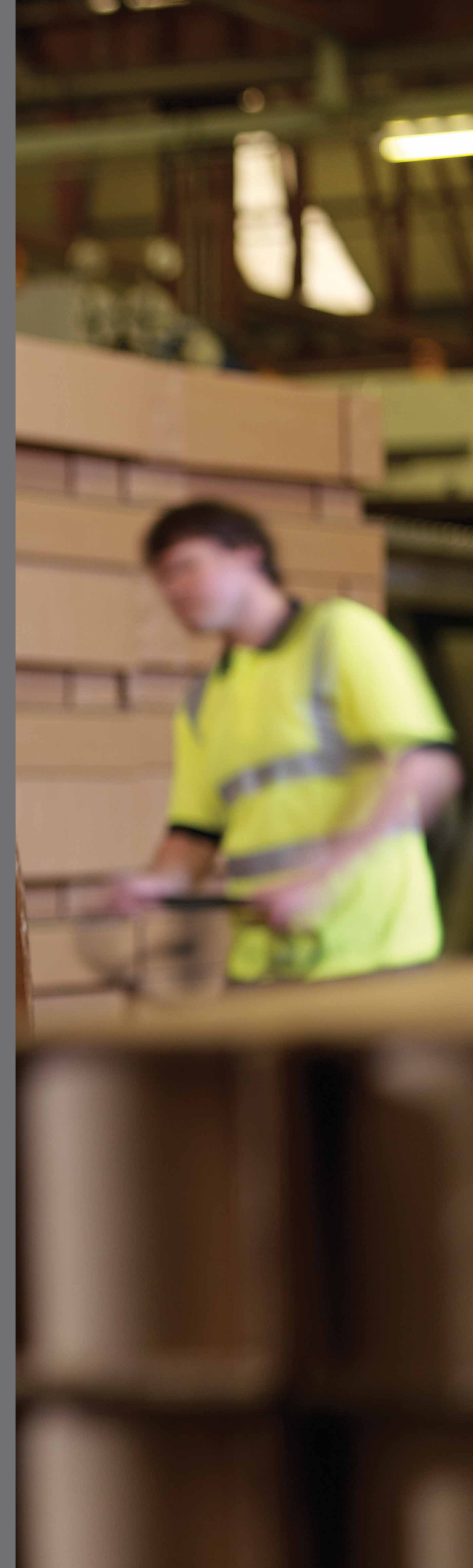
WE SUPPLY TO BRITISH BUSINESSES

Boxes are 90% of what we do, but thinking outside of them is what really keeps us ahead.

Our history stretches back as far as 1884, but we also enjoy a reputation for thinking ahead and market-leading innovation. Today, we see innovation as one of the qualities that helps to set us apart from more conventional operators in our sector – after all, it's what allows us to really focus on your product.

At Westpack we always put the product first. Everything we do is geared towards developing, testing and producing packaging solutions that perfectly perform their task of safeguarding whatever it is you need to transport. We're lucky enough to have all the expertise, technologies and materials we need to design packaging solutions right from the ground up, specifically to suit your product. It doesn't matter how large, small, heavy, awkward, fragile or valuable your product is, or whether it's transported in batches or individually and by road, air or sea: we'll work with you to create a customised yet cost-effective solution that satisfies every single requirement on your list.

We do this because we know that your reputation and profitability depend on getting your products to market quickly, safely and always intact. That's why we deliver highly bespoke solutions that give our customers genuine flexibility, seamless and trouble-free supply chains and, ultimately, unbeatable returns on investment. Better still, it's not just our packaging that's innovative. From monthly invoicing, key account management and just-in-time stock control to our imaginative and collaborative style of problem solving; it's our customer support as well as our packaging solutions that make our business an asset to yours.





04. HIGH PERFORMANCE

WE DESIGN WHAT YOU NEED

Off-the-peg packaging is great if you have a product that perfectly suits it, but what about the times when you need something different or special?

At Westpack we've spent decades building up the kind of expertise that means we can take on even the most unusual or challenging packaging projects. Today, many of our regular customers, especially those in the manufacturing and engineering sectors, count on our ingenuity when it comes to safely transporting fragile, awkward or high-value products to market.

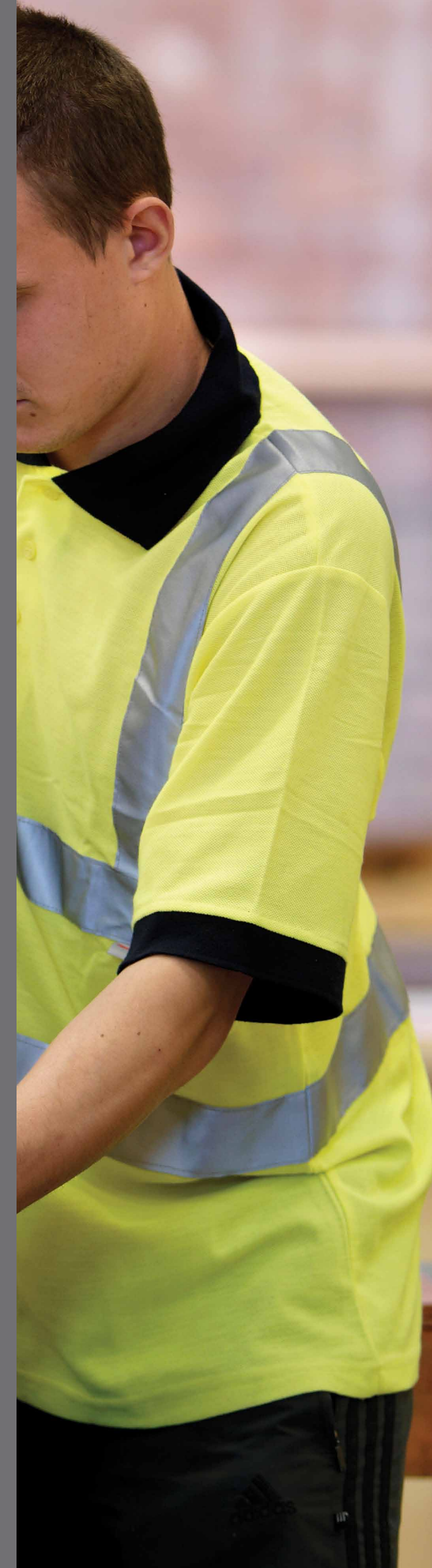
Composite packs

Our account managers specialise in developing workable and affordable packaging that's custom-built around the specific product. Working closely with the customer's own teams, they'll prototype and test bespoke solutions that have been expertly created using our extensive range of materials and technologies. Every aspect of a project is carefully thought through, and the scale of our operation means we're more than capable of supplying finished products in any size, style, volume or grade, as well as with a customer's own printed artwork.

Composite packs bring together the three major elements of our product range, and our ability to manufacture corrugated, timber and ancillary packaging materials in-house enables us to create highly individual solutions. What's more, access to lab testing facilities means we're able to assess both specific raw materials as well as our finished composite packs.

Service

Bespoke doesn't just stop at packaging products here at Westpack. Using features like just-in-time stock control and monthly invoicing, our key account management team can create bespoke service packages that help our customers effectively manage their supply chain issues.



05. CARTONS AND CASES

WE PROVIDE A TAILORED SOLUTION

For a more comprehensive approach, our solutions tick every box.

When you're a business relying on a box supplier, we know that there's a lot more to it than just the boxes themselves. At Westpack we work with companies of all shapes and sizes and from every industry sector, helping them get their products out safely, securely and consistently on time.

Better still, in today's highly competitive commercial area we understand that cost efficiency is King. That's why we do far more than simply supply the best product for the job; we also take the time to develop solutions that take all aspects of a project into account in order to trim costs and add value at every possible turn. From making our warehousing facilities available to customers and offering just-in-time stock control to using eco-friendly packing materials, we're a team that's committed to creating intelligent solutions that deliver on every level.

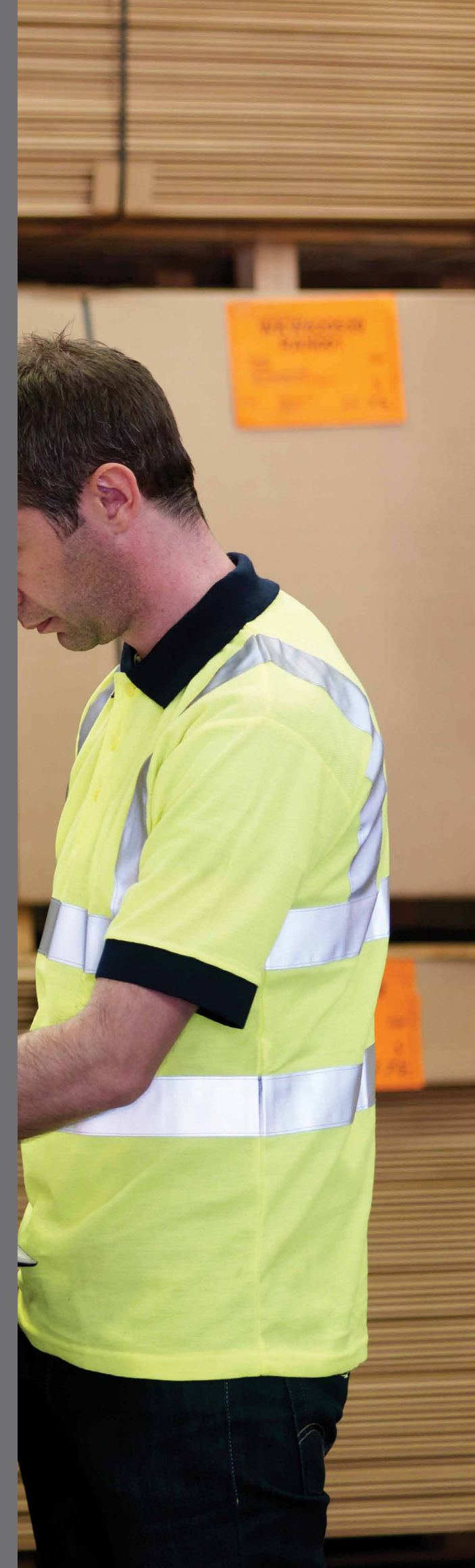
Best of all, delivering a more comprehensive and cost-effective solution than our competitors isn't something we ever do at the expense of product quality.

Corrugated cases

Decades of experience, superb relationships with leading material suppliers and state-of-the-art gluing, stitching and printing technologies mean our products always come with added peace of mind. From a one-off solid board case to 10,000 heavy-duty triple-wall cases, every product is designed and built to do its job perfectly.

Timber products

Having our own well-stocked timber workshop gives us the capacity and flexibility to respond quickly, and always with exactly the right product. It also means we're able to satisfy one-off orders or maintain a consistent supply of products in even the highest volumes. Our extensive timber range includes packing crates, pallets with both two and four-way entry and plywood cases.



06. PACKAGING CONSUMABLES



WE BELIEVE IT'S NOT JUST A BOX

Even the best boxes and packaging need quality consumables to perform as well as they can.

That's why we've taken the initiative, and saved our customers a job, by supplying those additional products that help deliver the most successful packaging solutions as well as addressing other specialist applications. Our experts will be more than happy to demonstrate products or give clear and impartial advice to help you choose the best product for the job.

Including:

- Packaging Tapes
 - Cushioning materials
 - Strapping systems
 - Ancillary products
 - Automated packaging solutions
 - Paper packaging products and systems
 - Protective and cushioned wrapping
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**WE ARE HERE
TO HELP YOUR
BUSINESS**

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